**Current Environment Overview**

• Annual Container Volume

o

• Describe current systems in use/information management processes

o

• Describe PO management systems and processes

o

• Describe Ocean Booking Process

o # of Direct Ocean Carriers  
o # of NVOCCs  
o Do you utilize contracts or the spot market?  
o Do you book to the Port/CY, to the door, or a mixture?

• Describe Drayage Management Process

o # of DCs/Warehouses

o # of Drayage Carriers

o Do you control drayage coordination?

▪ If YES, how do you do this today?

O Are you responsible for paying your drayage carriers?

▪ If YES, how do you do this today?

• # of LSP (Forwarders, Customs Brokers, etc.)

o

• Describe Current Pain Points